

## **MISSION:**

MULTIVOICE™ enhances the human experience by allowing people to *BE HEARD*™. We enable groups to communicate in real-time while they work or play. Hence, work becomes safer, effectiveness increases and efficiency rises, while play also becomes more playful, engaging and memorable.

## **OVERVIEW:**

Formed in 2011, [MULTIVOICE](#) has developed mobile, hands-free wireless systems that enable secure and simultaneous group communications among fearless individuals in rigorous environments. The company's first product — the **MV-NEXUS**™ Wireless Mesh-Network Intercom™ — was announced in early 2015. It allows teams of up to forty-three (43) co-workers to talk simultaneously on a secure, hands-free wireless network at distances of up to 4000 feet apart without using a Base Station and can operate

- In standalone mode,
- Side-by-side with a Push-to-Talk radio network, or
- Combined with a PTT or P25 radio network

Additionally, the MV-NEXUS allows an unlimited number of listeners on the same wireless network, while also allowing listeners to become speakers as previous speakers drop into Listen Mode.

## **INVENTIONS:**

MULTIVOICE's technologies currently revolve around the Industrial, Scientific and Medical (ISM) wireless communications frequencies of 902—928MHz in a mixture of patented, patent-pending and trade secret inventions, including U.S. Patents [8,681,663](#) and [8,705,377](#). By utilizing FDMA (Frequency Division Multiple Access), TDMA (Time Division Multiple Access), Frequency-Hopping Spread Spectrum and select proprietary wireless communications methodologies, MULTIVOICE enables real-time, simultaneous, secure and handsfree audio communications among group members on a robust wireless network.

## **PRODUCTS:**

Built to fit in standard 5.11-size pockets and pouches common in military, public safety and industrial clothing and gear, MULTIVOICE's first commercially available products are the MV-NEXUS (for Industrial/Commercial use), the **MV-AUDIBLE**™ (for American football coaches), and the **MV-PROTECTOR**™ (for the Public Safety market). These products are Wireless Mesh-Network Intercoms™ that measure 5.3x3.3x1.3-inches, weigh 15.98 ounces, use two rechargeable 3000mAh Lithium-Polymer batteries, ship standard with a 3.5-inch-high antenna, and deliver up to 18 hours of actual talk time without recharging. The company's newly announced **MV-COMBINER**™ allows team members to simultaneously and securely share MV-NEXUS or MV-PROTECTOR communications across PTT, P25 and/or cellular networks. Additional MULTIVOICE accessories include a number of headset/microphone combinations, various headset cable styles and lengths, as well as detachable antennae of varying heights.

## **MARKETS:**

MULTIVOICE's technologies represent a dramatic transformation to the way groups of individuals can safely and securely communicate simultaneously in real-time without having to use their hands. MULTIVOICE's Wireless Mesh-Network Intercoms are ideal for use today by groups in many business and government professions, including those who work in

- Industrial/Commercial settings,
- Public Safety, and
- Sports (during training or games),
- The Military.

In the consumer marketplace, we also believe that MULTIVOICE technologies will further enhance activities for families, friends and teams across a wide range of activities, including

- Snowboarding/Skiing
- Motorcycling,
- Hunting, and
- Mountain Biking,
- Bird-watching,
- More.
- Road Cycling,
- Paintballing,

## **CHANNELS:**

MULTIVOICE products are currently available through a network of exclusive manufacturer representatives and affiliated dealers.

## **FUNDING:**

MULTIVOICE received a \$5.0 million round of strategic seed funding from OTTO Engineering in 2014 for a minority position in MULTIVOICE at a \$25 million post-money valuation. MULTIVOICE has also raised \$750,000 in “friends and family” and angel funding.

## **EXECUTIVES:**

*Founder, President, CEO, Lead Inventor & Chairman — **Ron Fraser:*** Following a 30-plus-year career designing and developing specialized wireless communications working for Texas Instruments, TRW, the U.S. Naval Research Laboratory, the Titan Missile program, 3M and Porta Phone (among others), Ron formed MULTIVOICE in 2011.

*Co-Founder & CMO — **David Politis:*** David joined MULTIVOICE in mid-2014 following a 30-year career in technology marketing, public relations and investor relations that saw him help firms grow their valuations by over \$1.1 billion. Most recently, David was CMO for Xi3 Corporation where he helped grow the company from 4 to 100 employees in 3.5 years, captured tens of thousands of hot/warms leads and identified 100s of millions of dollars in new sales opportunities.

*Co-Founder, V.P. of Product Development & Board Member — **Dustin Fraser:*** After filling executive sales and marketing positions with two technology start-ups, Dustin helped Ron launch MULTIVOICE in 2011 and was directly involved in the initial design, sourcing, marketing and sales of the MV-NEXUS and its predecessor, the MV900™.

*SVP, Business Development — **Rob Vickery:*** Rob has over 20 years of entrepreneurial and executive level sales, marketing, product development and operational experience in companies ranging from AT&T and MCI to Change.com and Pandesic (an Intel/SAP joint venture).

*Financial Advisor & Acting CFO — **Gary Reimer:*** Gary has over 30 years of senior financial experience in technology, consumer, sports and media brands, across both private and public accounting, with companies ranging from Coopers & Lybrand to HP and from Capri Sun to Real Salt Lake.

*Board Member — **Tom Schreiber:*** An Electrical Engineer by training, Tom has over 30 years of experience in a variety of start-up and multinational technology firms, with the 2<sup>nd</sup> half of his career dedicated to senior and executive management. He is the General Manager of [OTTO Engineering](#), a position he has held since 2007.

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## **CONTACT:**

David Politis, MULTIVOICE, [politis@multivoice.com](mailto:politis@multivoice.com), 385-375-8855(w) or 801-556-8184(c)